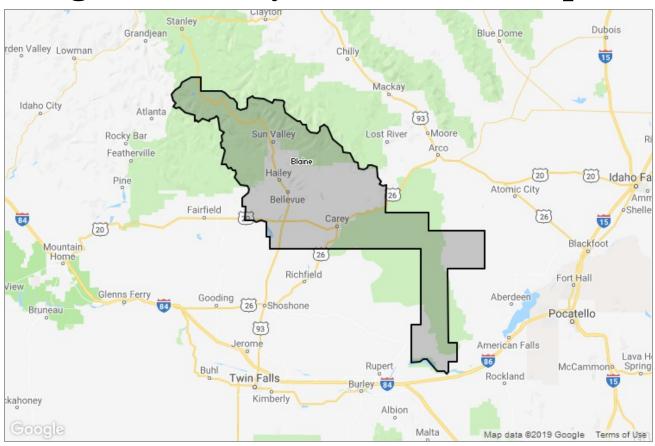


MARKET DATA REPORT

August Monthly Market Data Report



Report Characteristics

Report Name:

August Monthly Market Data Report

Report Date Range:

8/2018 - 8/2019

Filters Used:

Property Type, Location

Avg/Med: Both

Run Date: 09/03/2019

Scheduled: No

Presented by

Sun Valley Board of REALTORS®

Idaho Real Estate License: n/a

(208) 726-7764

Other: http://sunvalleyidahorealestate.com/

P O Box 1937

200 East River Street # 2

Ketchum, ID 83340







Summary of Key Listing and Sales Metrics

A summary of the key metrics selected to be included in the report. MLS sources where licensed.

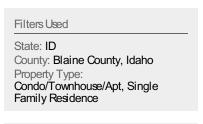
+ / -	YTD 2018	YTD 2019	+ / -	Aug 2018	Aug 2019	Key Metrics
						isting Activity Charts Metrics
+1.9%	691	704	+	87	87	New Listing Count
+2.6%	\$839,177,593	\$860,818,711	-0.2%	\$108,911,900	\$108,673,015	New Listing Volume
	N/A	N/A	-16.4%	434	363	Active Listing Count
	N/A	N/A	-0.7%	\$813,159,599	\$807,463,799	Active Listing Volume
+17%	\$1,752,521	\$2,051,318	+18.7%	\$1,873,640	\$2,224,418	Average Listing Price
+18.5%	\$870,540	\$1,031,337	+40.6%	\$850,000	\$1,195,000	Median Listing Price
+10%	\$458	\$504	+16.7%	\$460	\$537	Average Listing Price per Sq Ft
+12.1%	\$384	\$430	+16%	\$388	\$450	Median Listing Price per Sq Ft
-1.3%	120.92	119.35	-3.4%	88	85	Median Daysin RPR
-25.8%	8.3	6.2	-51%	10.6	5.2	Months of Inventory
+4.2%	12.02%	16.19%	+9.8%	9.45%	19.28%	Absorption Rate
						ales Activity Charts Metrics
-2%	560	549	-6.7%	89	83	New Pending Sales Count
+5.6%	\$433,924,643	\$458,389,229	+10.6%	\$71,874,899	\$79,507,298	New Pending Sales Volume
	NA	NA	+30.7%	101	132	Pending Sales Count
	NA	NA	+58.3%	\$91,516,499	\$144,887,088	Pending Sales Volume
-8.2%	450	413	-25.6%	86	64	Closed Sales Count
-5.2%	\$317,723,822	\$301,092,008	-4.4%	\$58,740,600	\$56,173,450	Closed Sales Volume
+3.3%	\$706,053	\$729,036	+28.5%	\$683,030	\$877,710	Average Sales Price
+4.3%	\$443,253	\$462,242	+37.1%	\$426,950	\$585,500	Median Sales Price
+6.8%	\$344	\$368	+18.6%	\$329	\$390	Average Sales Price per Sq Ft
+6.4%	\$295	\$314	+5.1%	\$321	\$337	Median Sales Price per Sq Ft

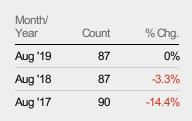


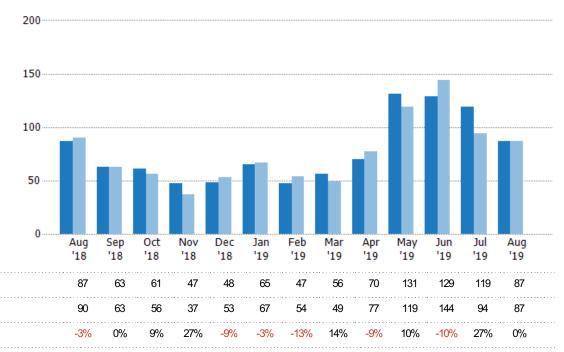


New Listings

The number of new residential listings that were added each month.







New Listing Volume

Percent Change from Prior Year

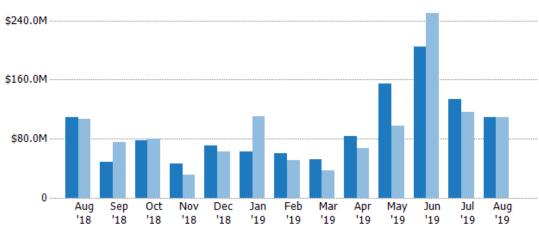
Current Year

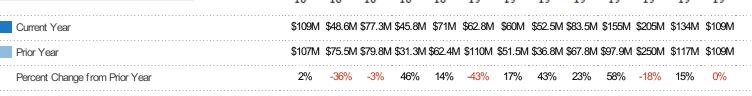
Prior Year

The sum of the listing price of residential listings that were added each month.

Filters Used	
State: ID County: Blaine County, Idaho Property Type: Condo/Townhouse/Apt, Single Family Residence	

Month/ Year	Volume	% Chg.
Aug '19	\$109M	-0.2%
Aug '18	\$109M	1.6%
Aug '17	\$107M	-36.3%

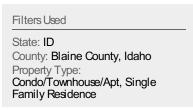


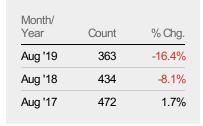




Active Listings

The number of active residential listings at the end of each month.







Active Listing Volume

Percent Change from Prior Year

Current Year

Prior Year

The sum of the listing price of active residential listings at the end of each month.

Filters Used

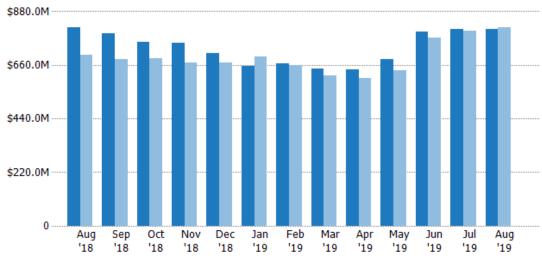
State: ID

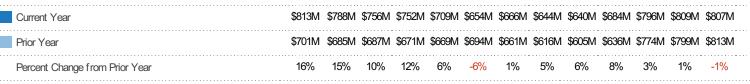
County: Blaine County, Idaho

Property Type:

Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$807M	-0.7%
Aug '18	\$813M	16%
Aug '17	\$701M	-13.2%





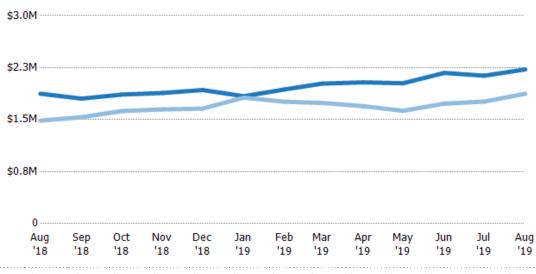


Average Listing Price

The average listing price of active residential listings at the end of each month.

01-1 ID
State: ID County: Blaine County, Idaho Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Price	% Chg.
Aug '19	\$2.22M	18.7%
Aug '18	\$1.87M	26.1%
Aug '17	\$1.49M	-14.7%



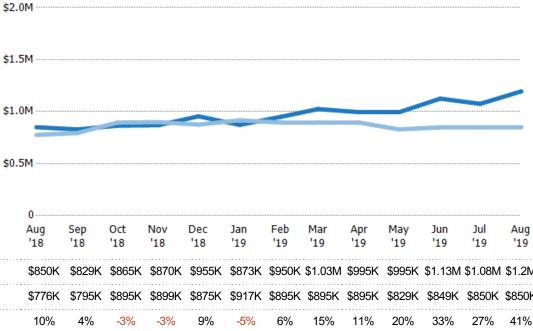
Current Year	\$1.87M	\$1.8M	\$1.86M	\$1.88M	\$1.93M	\$1.84M \$	31.94M \$	S2.02M	\$2.04M	\$2.02M	\$2.17M	\$2.13M	\$2.22M
Prior Year	\$1.49M	\$1.54M	\$1.62M	\$1.65M	\$1.66M	\$1.82M \$	1.76M \$	51.74M	\$1.69M	\$1.63M	\$1.73M	\$1.76M	\$1.87M
 Percent Change from Prior Year	26%	17%	15%	14%	16%	1%	10%	16%	20%	24%	26%	21%	19%

Median Listing Price

The median listing price of active residential listings at the end of each month.

Filters Used	
State: ID County: Blaine County, Idaho Property Type: Condo/Townhouse/Apt, Single Family Residence	

Month/ Year	Price	% Chg.
Aug '19	\$1.2M	40.6%
Aug '18	\$850K	9.5%
Aug '17	\$776K	-10.8%



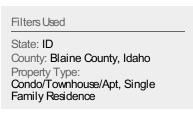
Current Year	\$850K	\$829K	\$865K	\$870K	\$955K	\$873K	\$950K	\$1.03M	\$995K	\$995K	\$1.13M	\$1.08M	\$1.2M
Prior Year	\$776K	\$795K	\$895K	\$899K	\$875K	\$917K	\$895K	\$895K	\$895K	\$829K	\$849K	\$850K	\$850K
Percent Change from Prior Year	10%	4%	-3%	-3%	9%	-5%	6%	15%	11%	20%	33%	27%	41%





Average Listing Price per Sq Ft

The average of listing prices divided by the living area of homes on market at the end of each month.





Current Year
Prior Year

\$300		 	 							
±1E0										
\$130										
_										
0 Aug	Sep	 	lan	Eah	Mar	Apr	May	Jun	Jul	A
0			lan	Feb						
0 Aug	Sep	 	lan	Eah	Mar	Apr	May	Jun	Jul	

Median Listing Price per Sq Ft

The median of listing prices divided by the living area of homes on market at the end of each month.

8%

5%

3%

3%

6%

0%

3%

5%

6%

12%

20%

16%

17%

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Percent Change from Prior Year

Month/ Year	Price/sq ft	% Chg.
Aug '19	\$450	16%
Aug '18	\$388	10.7%
Aug '17	\$351	-4.1%

Percent Change from Prior Year

\$375												
\$250												
612E												
\$125												
0												
0 Aug	Sep	0ct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	 Aug
0 Aug '18	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19



Current Year

Prior Year



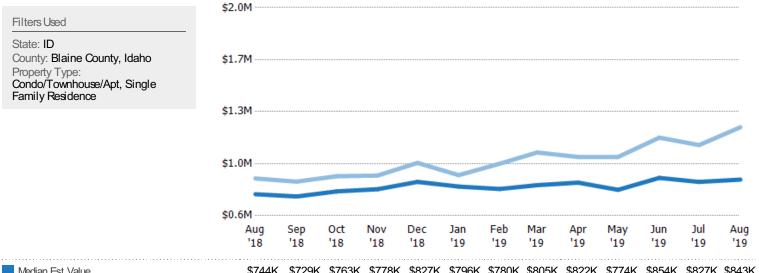
Average Listing Price vs Average Est Value

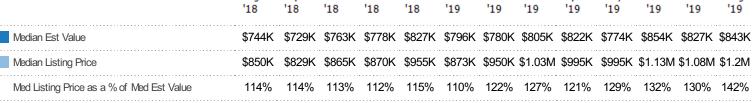
The average listing price as a percentage of the average AVM or RVM® valuation estimate for active listings each month.



Median Listing Price vs Median Est Value

The median listing price as a percentage of the median AVM or RVM® valuation estimate for active listings each month.







Median Days in RPR

The median number of days between when residential properties are first displayed as active listings in RPR and when accepted offers have been noted in RPR.

Filters Used State: ID County: Blaine County, Idaho Property Type: Condo/Townhouse/Apt, Single Family Residence





Months of Inventory

Percent Change from Prior Year

Current Year

Prior Year

The number of months it would take to exhaust active listings at the current sales rate.

Filters Used State: ID County: Blaine County, Idaho Property Type: Condo/Townhouse/Apt, Single Family Residence

Month/ Year	Months	% Chg.
Aug '19	5.19	-51%
Aug '18	10.6	36.8%
Aug '17	7.74	51.3%

Percent Change from Prior Year

15												
5	<u> </u>							>			\ <u></u>	_
•	Sep '18	Oct '18	Nov '18	Dec '18	Jan '19	Feb '19	Mar '19	Apr '19	May '19	Jun '19	Jul '19	Aug '19
'18												
	5.08	7.96	5.62	7.22	10.2	10.8	8.86	6.68	6.76	8.51	5.34	5.19
'18	5.08 6.11	7.96 5.29	5.62 5.58	7.22 9.83	10.2 11.9	10.8	8.86 10.4	6.68 5.33	6.76 8.89	8.51 8.6	5.34 4.68	5.19 10.6

Current Year

Prior Year

9/3/2019

8 of 20

Absorption Rate

The percentage of inventory sold per month.

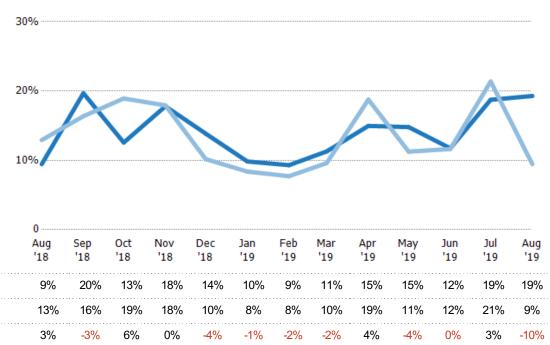
State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Current Year

Change from Prior Year

Prior Year

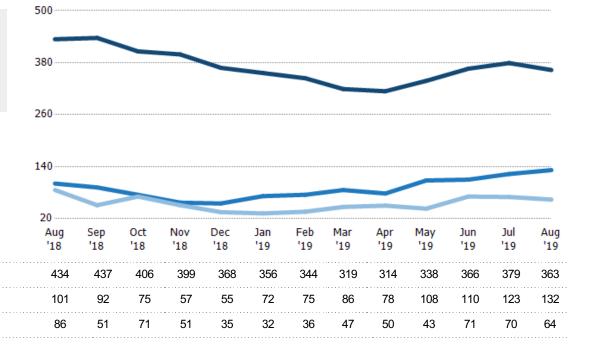


Active/Pending/Sold Units

The number of residential properties that were Active, Pending and Sold each month.

Filters Used

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



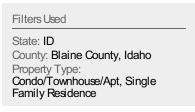
Active

Sold

Pending

New Pending Sales

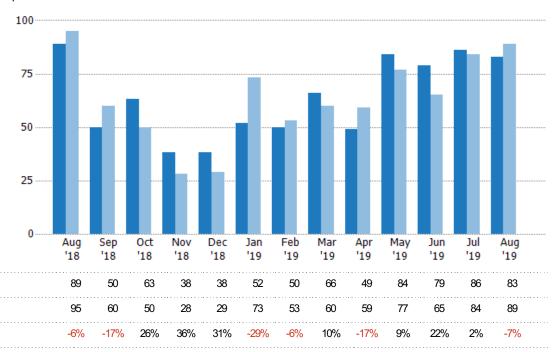
The number of residential properties with accepted offers that were added each month.



Month/ Year	Count	% Chg.
Aug '19	83	-6.7%
Aug '18	89	-6.3%
Aug '17	95	-30.5%

Current Year

Prior Year



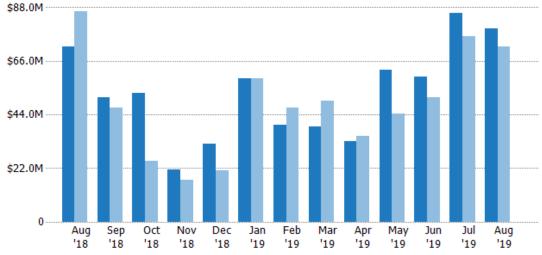
New Pending Sales Volume

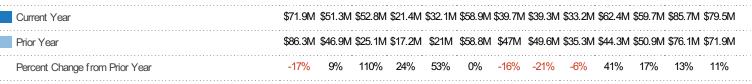
Percent Change from Prior Year

The sum of the sales price of residential properties with accepted offers that were added each month.

Filters Used
State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$79.5M	10.6%
Aug '18	\$71.9M	-16.7%
Aug '17	\$86.3M	-50.2%



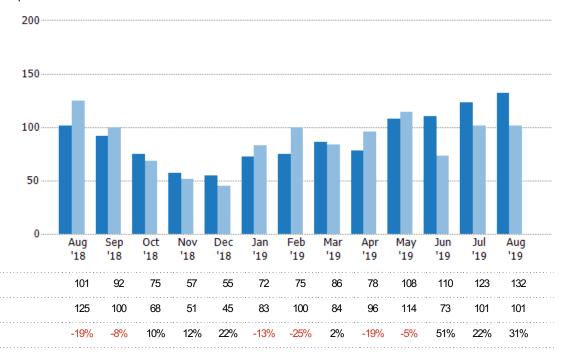


Pending Sales

The number of residential properties with accepted offers that were available at the end each month.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Count	% Chg.
132	30.7%
101	-19.2%
125	-24.8%
	132



Pending Sales Volume

Percent Change from Prior Year

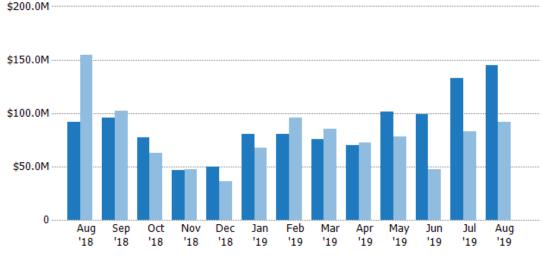
Current Year

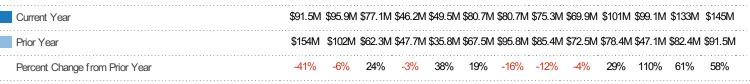
Prior Year

The sum of the sales price of residential properties with accepted offers that were available at the end of each month.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$145M	58.3%
Aug '18	\$91.5M	-40.6%
Aug '17	\$154M	-57.4%



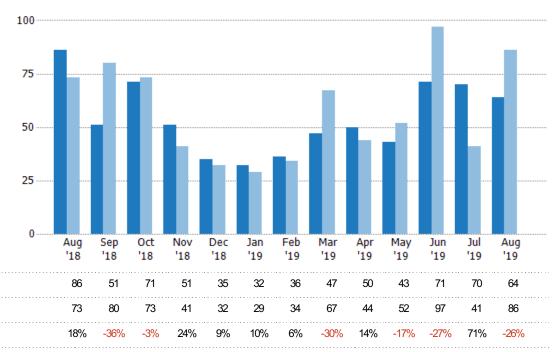


Closed Sales

The total number of residential properties sold each month.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Count	% Chg.
Aug '19	64	-25.6%
Aug '18	86	17.8%
Aug '17	73	-32.9%



Closed Sales Volume

Percent Change from Prior Year

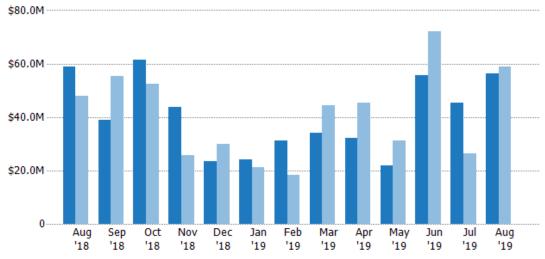
Current Year

Prior Year

The sum of the sales price of residential properties sold each month.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/ Year	Volume	% Chg.
Aug '19	\$56.2M	-4.4%
Aug '18	\$58.7M	22.7%
Aug '17	\$47.9M	-51.6%



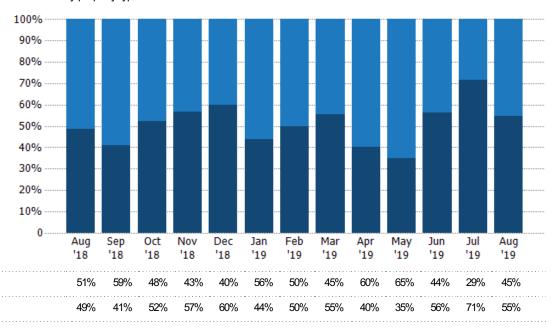




Closed Sales by Property Type

The percentage of residential properties sold each month by property type.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Average Sales Price

Single Family Residence

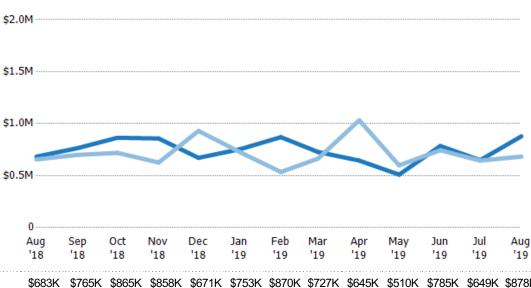
Condo/Townhouse

The average sales price of the residential properties sold each month.

Filters Used

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Month/		
Year	Price	% Chg.
Aug '19	\$878K	28.5%
Aug '18	\$683K	4.1%
Aug '17	\$656K	-27.9%
Ū		

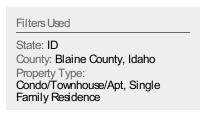


Current Year	\$683K	\$765K	\$865K	\$858K	\$671K	\$753K	\$870K	\$727K	\$645K	\$510K	\$785K	\$649K	\$878K
Prior Year	\$656K	\$700K	\$719K	\$626K	\$930K	\$727K	\$535K	\$664K	\$1.03M	\$599K	\$745K	\$644K	\$683K
Percent Change from Prior Year	4%	9%	20%	37%	-28%	4%	63%	10%	-38%	-15%	5%	1%	29%

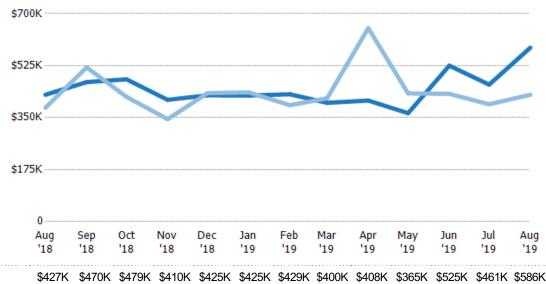


Median Sales Price

The median sales price of the residential properties sold each month.







Current Year	\$427K	\$470K	\$479K	\$410K	\$425K	\$425K	\$429K	\$400K	\$408K	\$365K	\$525K	\$461K	\$586K
Prior Year	\$384K	\$519K	\$420K	\$345K	\$433K	\$435K	\$392K	\$415K	\$651K	\$432K	\$430K	\$395K	\$427K
Percent Change from Prior Year	11%	-10%	14%	19%	-2%	-2%	9%	-4%	-37%	-15%	22%	17%	37%

Average Sales Price per Sq Ft

The average of the sales price divided by the living area of properties sold each month.

Filters Used

State: ID

County: Blaine County, Idaho

Property Type:

Condo/Townhouse/Apt, Single

Family Residence

Month/ Year	Price/sq ft	% Chg.
Aug '19	\$390	18.6%
Aug '18	\$329	6.5%
Aug '17	\$309	-6%

Percent Change from Prior Year



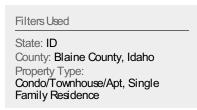
Current Year

Prior Year

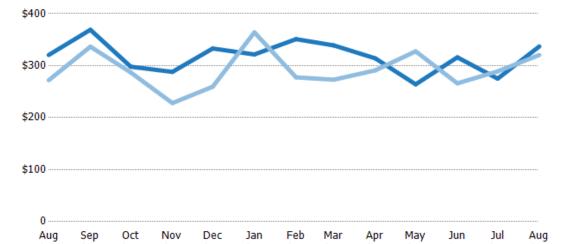


Median Sales Price per Sq Ft

The median of the sales price divided by the living area of properties sold each month.





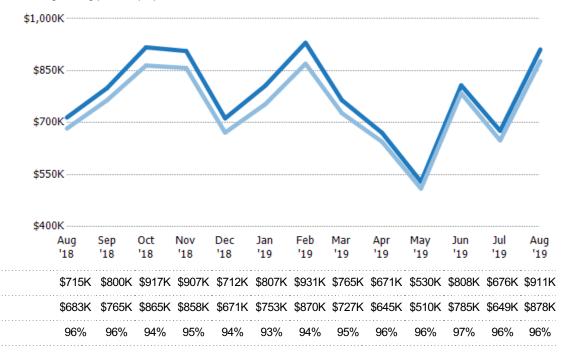


	'18	'18	'18	'18	'18	'19	'19	'19	'19	'19	'19	'19	'19
Current Year	\$321	\$369	\$298	\$288	\$333	\$322	\$351	\$339	\$314	\$264	\$316	\$275	\$337
Prior Year	\$272	\$337	\$287	\$228	\$260	\$364	\$278	\$273	\$291	\$328	\$266	\$289	\$321
Percent Change from Prior Year	18%	10%	4%	26%	28%	-12%	26%	24%	8%	-19%	19%	-5%	5%

Average Sales Price vs Average Listing Price

The average sales price as a percentage of the average listing price for properties sold each month.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence



Avg List Price

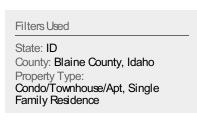
Avg Sales Price

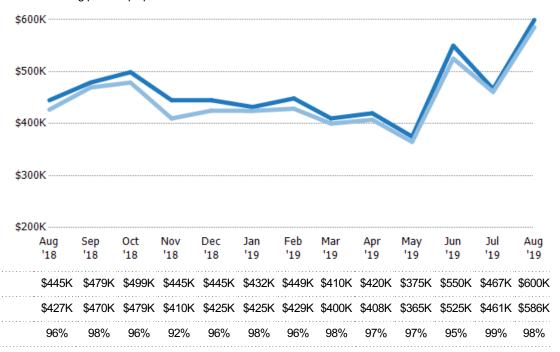
Avg Sales Price as a % of Avg List Price



Median Sales Price vs Median Listing Price

The median sales price as a percentage of the median listing price for properties sold each month.





Average Sales Price vs Average Est Value

The average sales price as a percentage of the average AVM or RVM® valuation estimate for properties sold each month.

State: ID
County: Blaine County, Idaho
Property Type:
Condo/Townhouse/Apt, Single
Family Residence

Med Sales Price as a % of Med List Price

Median List Price

Median Sales Price





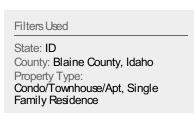
Avg Est Value

Avg Sales Price

Avg Sales Price as a % of Avg Est Value

Median Sales Price vs Median Est Value

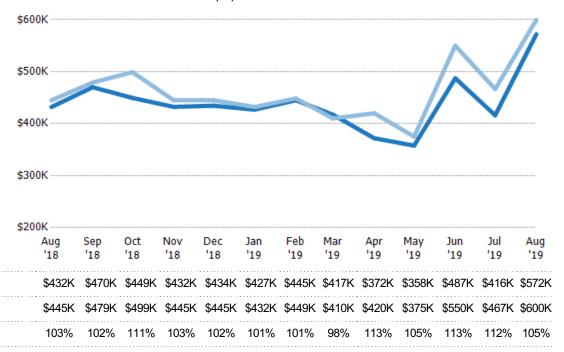
The median sales price as a percent of the median AVM or RVM® valuation estimate for properties sold each month.



Median Est Value

Median Sales Price

Med Sales Price as a % of Med Est Value









Sales Activity by ZIP

Aug 2019

ZIP	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
83313	13	\$5,290,400	5	\$4,402,200	\$880,440	\$433,000	\$279	\$230	10
83333	38	\$20,004,705	22	\$15,013,000	\$682,409	\$482,500	\$273	\$256	19
83340	43	\$74,899,195	19	\$15,666,750	\$824,566	\$748,500	\$425	\$418	28
83353	34	\$41,883,788	18	\$21,091,500	\$1,171,750	\$1,062,500	\$475	\$436	74





Sales Activity by Metro Area

Aug 2019

Metro	Pendings (Month End)	Pending Volume (Month End)	Sales	Sales Volume	Av g Sales Price	Median Sales Price	Av g Sales Price per Sq Ft	Median Sales Price per Sq Ft	Median Days In RPR
Hailey, ID	132	\$144,887,088	64	\$56,173,450	\$877,710	\$585,500	\$376	\$326	25





Appendix

The metrics that are calculated by RPR® may show the same general trends as those published by other sources (i.e. MLS, Associations or vendors), but because of our processes and parcel-centric approach, some variation may occur. Data sources include MLS's, where licensed, and public records for more in-depth metrics on distressed properties.

Papart Dataila			Listing Activity Charts
Report Details			Listing Activity Charts
-	ugust Monthly Market Data Report		▼ New Listings
Run Date: 09/03/2	2019		Active Listings
Scheduled: No			✓ Avg/Med Listing Price
Report Date Rang	ge: From 8/2018 To: 8/2019		Avg/Med Listing Price per Sq Ft
			Avg/Med Listing Price vs Est Value
Information Ind	cluded		✓ Median Days in RPR
Include Cover	Sheet	Av erages	Months of Inventory
Include Key Me	etric Summary * ✓ Include Appendix	Medians	Absorption Rate
Include Metrics	s By		
	ble's YTD median calculations are calculated using a weighted average	e of the median values for each	Sales Activity Charts
month that is included	d.		Active/Pending/Sold
MI C Filtor			✓ New Pending Sales
MLS Filter			Pending Sales
MLS:	All		✓ Closed Sales
Listing Filtors			Avg/Med Sales Price
Listing Filters			Avg/Med Sales Price per Sq Ft
Property Types:	Condo/Townhouse/Apt Single Family Residence		Avg/Med Sales Price vs Listing Price
Sales Types:	All		✓ Avg/Med Sales Price vs Est Value
Price Range:	None		Distressed Charts
			Distressed Listings
Location Filter	rs .		□ Distressed Sales
State:	All		
			Data Tables Using 8/2019 data
County:	Blaine County, Idaho		Listing Activity by ZIP
ZIP Code:	All	Listing Activity by Metro Area	
ZII Goue.	All		Sales Activity by ZIP
			Sales Activity by Metro Area
			The state of the s



